

Axiomatization of the Mixed Logit Model

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Abstract

A mixed logit function, also known as a random-coefficient logit function, is an integral of logit functions. Necessary and sufficient conditions are provided under which a random choice function can be represented as a mixed logit function. The axioms are based on the social surplus function proposed by McFadden (1978, 1981).

Keywords: Random choice, mixed logit, random coefficients.

1 Introduction

The purpose of this paper is to provide axiomatizations of the mixed logit model, also known as the random-coefficient logit model. The mixed logit model is one of the most widely used models in the analysis of discrete choice for studying aggregated demand across consumers, especially in the empirical literature on marketing, industrial organization, and public economics.

In this paper, the observed behavior is described by a random choice function ρ , which assigns to each choice set D a probability distribution over D . The number $\rho(D, x)$ is the probability that an alternative x is chosen from a choice set D .

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20 As in empirical analysis, an alternative x is identified by a real vector of explana-
 21 tory variables of the alternative. The random choice function describes aggregate
 22 choices across a population of individuals. The aggregate choices are random due
 23 to unobserved heterogeneity across the individuals.

The function ρ is called a *mixed logit function* if there exists a probability measure m such that

$$\rho(D, x) = \int \frac{\exp(\beta \cdot p(x))}{\sum_{y \in D} \exp(\beta \cdot p(y))} dm(\beta), \quad (1)$$

24 where $\beta \cdot p(x)$ is a polynomial of x . The probability distribution m captures the
 25 unobserved heterogeneity across the population of individuals. Each logit function
 26 in the support of m describes aggregate choices in a subpopulation. This paper
 27 provides not only an axiomatization of the model (1) but also its special case with
 28 linear p (i.e., $\beta \cdot p(x) = \beta \cdot x$) and its general case with an arbitrary function $u(\cdot)$ in
 29 place of a polynomial $\beta \cdot p(\cdot)$.

30 The first axiom in the paper may be seen as a normative one. To define a
 31 normative requirement, I consider a representative agent whose random choice is
 32 described by ρ . Then I compare the representative agent's random choice with
 33 deterministically rational choices as benchmarks. As a criterion for the comparison,
 34 I adopt the concept of the *social surplus function* proposed by McFadden (1978,
 35 1981). Given a utility function u of the representative agent, McFadden (1978,
 36 1981) defines the *social surplus*, denoted by $G(\rho : u)$, as the expected utility of the
 37 representative agent whose random choice is described by ρ .¹

38 From our viewpoint as outside observers, the utility function u of the repre-
 39 sentative agent is unobservable. The axiom requires that no matter which utility
 40 function the outside observer uses, *the social surplus obtained by the representative*
 41 *agent's choice should be larger than the minimum social surplus obtained by deter-*
 42 *ministically rational choices.* The requirement of the axiom is weak in the sense
 43 that the axiom does *not* require that the agent's random choice dominate the deter-
 44 ministically rational choices; the axiom only requires that the agent's random choice
 45 should be better than the *worst* deterministically rational choices in terms of the
 46 social surplus. Theorem 1 in section 3 states that, under an assumption about the
 47 set of alternatives that can be shown to hold generically, this axiom is necessary and
 48 sufficient for a random choice function to be represented as a mixed logit function.

49 I also provide an alternative axiom, which may be considered as a descriptive

¹See (3) in section 3 for the definition of G .

50 one. Since the social surplus is the expected utility obtained by random choice ρ ,
 51 it follows that the social surplus function $G(\rho : u)$ is linear in ρ . This implies that
 52 the social surplus of a mixed logit function is an average surplus over a population
 53 of individuals. Consequently, the social surplus must be larger than the smallest
 54 surplus among the subpopulations (i.e., $G(\rho : u) = \int G(\rho_l : u) dm \geq \inf_{\rho_l} G(\rho_l : u)$).
 55 Corollary 1 in section 3.1 states that, under the generic property on the set of
 56 alternatives, a slightly stronger condition is not only necessary but also sufficient
 57 for a random choice function to be represented as a mixed logit function.

58 In the course of proving the axiomatizations, I have obtained several results
 59 which could be of interest by themselves. First, generically speaking, any interior
 60 random utility function can be represented as a convex combination of logit functions
 61 with polynomials of at most degree d if and only if d is larger than a threshold. The
 62 threshold can be calculated explicitly from the number of explanatory variables and
 63 the number of all alternatives.² See Proposition 1 in section 3 and Corollary 4 in
 64 section 4 for details.

65 Second, in Proposition 2 in section 3, I show that the affine hull of the set of
 66 random utility functions contains the set of random choice functions. As I show in
 67 Corollary 6 in section 5, this result together with Proposition 1 implies that any
 68 interior random *choice* function is generically represented as an affine combination
 69 of two mixed logit functions.

70 No axiomatic characterizations for the mixed logit model have yet been provided,
 71 to my knowledge. However, other generalizations of the logit model have been
 72 axiomatized recently. Gul et al. (2014) axiomatize a model called the *complete*
 73 *attribute rule*, which is similar to the nested logit model. By using a model of
 74 rational inattention, Matějka and McKay (2015) provide a novel characterization of
 75 a generalization of the logit model. In a dynamic setup, Fudenberg and Strzalecki
 76 (2015) axiomatize a generalization of the discounted logit model which incorporates
 77 a parameter to capture an agent's costs and benefits of choosing from larger choice
 78 sets. By using this parameter, their model can succinctly capture both a preference
 79 for flexibility as well as the phenomenon of *choice aversion*. Echenique and Saito
 80 (2015), Ahumada and Ulku (2017), Horan (2018), and Cerreia-Vioglio et al. (2018)
 81 axiomatize generalizations of the logit model which allow zero-probability choices.
 82 Moreover, Cerreia-Vioglio et al. (2018) axiomatize another generalization of the

²To calculate the threshold explicitly, let K be the number of explanatory variables and X be the set of all alternatives. Then the threshold is a minimal positive integer d such that $\binom{d+K}{K} \geq |X|$.

83 logit model in which the systematic part of utility is time-independent but the
 84 shock component is time-dependent. This dependence is crucial in quantal response
 85 equilibrium theory as well as in neuroscience.

86 While the papers mentioned above provide different generalizations of the logit
 87 model, other recent models of random choice have been proposed that are not vari-
 88 ations of the logit model. For example, Gul and Pesendorfer (2006), Lu (2016), and
 89 Lu and Saito (2016) axiomatize variations of the random utility model. Fudenberg
 90 et al. (2015) and Cerreia-Vioglio et al. (2017) axiomatize models in which an agent
 91 deliberately randomizes choice. See Strzalecki (2018) for a recent extensive survey
 92 on the literature of random choice.

93 In the next section, I introduce the models formally. In section 3, I provide
 94 the axiomatizations of the mixed logit model. In section 4, I provide results on the
 95 denseness of the mixed logit model in the random utility model. In section 5, I state
 96 corollaries and lemmas which I obtain in the course of proving the axiomatizations.

97 2 Model

98 The set of all alternatives is denoted by X . In the analysis of discrete choice, the
 99 number of alternatives in a choice set is finite. Since the number of choice sets is
 100 usually finite, X is finite. An alternative x can be identified by a real vector of
 101 explanatory variables of x .³ For example, if an alternative is a consumption good,
 102 the alternative can be identified by its price and various measures of its quality.
 103 Hence, X is a finite subset of \mathbf{R}^K , where K is the number of the explanatory
 104 variables. For each $x \in X$ and $k \in \{1, \dots, K\}$, I write $x(k)$ to denote the k -th
 105 element of x .⁴

106 Let $\mathcal{D} \subset 2^X \setminus \{\emptyset\}$. \mathcal{D} is the set of choice sets. Notice \mathcal{D} can be a proper subset
 107 of $2^X \setminus \emptyset$.

108 **Definition 1.** A function $\rho : \mathcal{D} \times X \rightarrow [0, 1]$ is called a random choice function
 109 if $\sum_{x \in D} \rho(D, x) = 1$ and $\rho(D, x) = 0$ for any $x \notin D$. The set of random choice
 110 functions is denoted by \mathcal{P} .

111 For each $(D, x) \in \mathcal{D} \times X$, the number $\rho(D, x)$ is the probability that an alterna-
 112 tive x is chosen from a choice set D . A random choice function ρ is an element of

³An empirical researcher can include 1 as an explanatory variable if he wants to use a constant term.

⁴In section 3.2, where I axiomatize a generalization of the mixed logit model, the set X does not have to be a subset of \mathbf{R}^K .

113 $\mathbf{R}^{\mathcal{D} \times X}$. The random choice function is the observable choice data in this paper. I
 114 interpret the random choice function ρ as aggregate choices across individuals. The
 115 choices are random due to unobserved heterogeneity across individuals.

Definition 2. A random choice function ρ is called a mixed logit function if there exists a positive integer d and a probability measure m such that for all $(D, x) \in \mathcal{D} \times X$, if $x \in D$, then

$$\rho(D, x) = \int \frac{\exp(\beta \cdot p_d(x))}{\sum_{y \in D} \exp(\beta \cdot p_d(y))} dm(\beta), \quad (2)$$

116 where $\beta \cdot p_d(x)$ is a polynomial of at most degree d . Given a positive integer d , the
 117 function ρ defined by (2) with a measure m is called a mixed logit function with
 118 polynomials of at most degree d .

119 The set of mixed logit functions is denoted by \mathcal{P}_{ml} . Given a positive integer d ,
 120 the set of mixed logit functions with polynomials of at most degree d is denoted by
 121 $\mathcal{P}_{ml}(d)$. Thus $\mathcal{P}_{ml} = \bigcup_{d \in \mathbf{Z}_+} \mathcal{P}_{ml}(d)$, where \mathbf{Z}_+ is the set of positive integers.

122 When m is degenerate (that is, $m = \delta_\beta$ for some β) in (2), then ρ is called a *logit*
 123 *function*. Given a positive integer d , ρ defined by (2) with a degenerate measure
 124 m is called a *logit function with polynomials of at most degree d* . The set of logit
 125 functions is denoted by \mathcal{P}_l . Given a positive integer d , the set of logit functions with
 126 polynomials of at most degree d is denoted by $\mathcal{P}_l(d)$. Note that $\mathcal{P}_l = \bigcup_{d \in \mathbf{Z}_+} \mathcal{P}_l(d)$.

127 Given a positive integer d and $x \in X$, the vector $p_d(x)$ consists of *monomials* of
 128 at most degree d (i.e., higher order terms such as $x(k)^n$ where $n \leq d$, and interaction
 129 terms such as $\prod_{k=1}^K x(k)^{n_k}$, where $\sum_{k=1}^K n_k \leq d$).⁵ In some results of the paper I
 130 consider the linear case in which $d = 1$ (i.e., $p_d(x) = x$). However, in an empirical
 131 analysis, such a linear relationship may not hold. For example, if an empirical
 132 researcher is modeling demand for a product in terms of consumers' income, one
 133 may find that the income elasticity of demand is not a linear function of the level
 134 of income. In that case, the researcher may want to include higher order terms of
 135 income. Moreover, the effect of one explanatory variable often depends on another
 136 explanatory variable. For example, the effect of income on the elasticity of demand
 137 may depend on age groups. One way to deal with such dependencies is to include
 138 an interaction term among explanatory variables, such as income and an index of
 139 age group.

⁵For example, if $K = 2$ and $d = 2$, then $p(x) = (x(1), x(2), x(1)^2, x(1)x(2), x(2)^2)$ where $x = (x(1), x(2))$.

140 The next result simplifies our analysis.

141 **Remark 1.** For any positive integer d , $\mathcal{P}_{ml}(d) = \text{co.}\mathcal{P}_l(d)$ (i.e., the set of mixed
 142 logit functions with polynomials of at most degree d is the convex hull of the set of
 143 logit functions with polynomials of at most degree d).

144 The remark implies that $\mathcal{P}_{ml} = \text{co.}\mathcal{P}_l$ (i.e., the set of mixed logit functions equals
 145 the set of convex combinations of logit functions). Thus, to axiomatize the mixed
 146 logit model, it is necessary and sufficient to axiomatize the convex hull of the set of
 147 logit functions.⁶

148 In section 3.2, I axiomatize a generalization of the mixed logit model defined
 149 with an arbitrary function $u \in \mathbf{R}^X$ in place of polynomials as follows.

Definition 3. A random choice function ρ is called a general mixed logit function
 if there exists a probability measure m on \mathbf{R}^X such that for all $(D, x) \in \mathcal{D} \times X$, if
 $x \in D$, then

$$\rho(D, x) = \int \frac{\exp(u(x))}{\sum_{y \in D} \exp(u(y))} dm(u). \quad (3)$$

150 When m is degenerate (that is, $m = \delta_u$ for some u), then ρ is called a general logit
 151 function.

152 For the axiomatization of the general model above, X need *not* be a subset of
 153 finite dimensional real space as long as the number of elements in X is finite.

154 In the following, I introduce several definitions. Let Π be the set of bijections
 155 between X and $\{1, \dots, |X|\}$, where $|X|$ is the number of elements of X . If $\pi(x) = i$,
 156 then I interpret x to be the $|X| + 1 - i$ -th best element of X with respect to π . If
 157 $\pi(x) > \pi(y)$, then x is better than y with respect to π . An element π of Π is called
 158 a *strict preference ranking* (or simply, a *ranking*) over X . For all $(D, x) \in \mathcal{D} \times X$
 159 such that $x \in D$, if $\pi(x) > \pi(y)$ for all $y \in D \setminus \{x\}$, then I often write $\pi(x) \geq \pi(D)$.

160 There are $|X|!$ elements in Π . I denote the set of probability measures over Π by
 161 $\Delta(\Pi)$. Since Π is finite, it follows that $\Delta(\Pi) = \{(\nu_1, \dots, \nu_{|\Pi|}) \in \mathbf{R}_+^{|\Pi|} \mid \sum_{i=1}^{|\Pi|} \nu_i = 1\}$,
 162 where \mathbf{R}_+ is the set of nonnegative real numbers.

Definition 4. A random choice function ρ is called a random utility function if
 there exists a probability measure $\nu \in \Delta(\Pi)$ such that for all $(D, x) \in \mathcal{D} \times X$, if

⁶The result holds as long as the set of alternatives is finite. As mentioned, in the analysis of discrete choice, the number of alternatives in a choice set is finite by definition. The number of choice sets is usually finite, so the set of alternatives is usually finite.

163 $x \in D$, then

$$\rho(D, x) = \nu(\pi \in \Pi | \pi(x) \geq \pi(D)).$$

164 The probability measure ν is said to rationalize ρ . The set of random utility func-
165 tions is denoted by \mathcal{P}_τ .

166 A random utility function is a probability distribution over the strict preference
167 rankings over X .⁷

168 Finally, I review essential mathematical concepts. A *polyhedron* is an inter-
169 section of finitely many closed half spaces. A *polytope* is a bounded polyhedron.
170 Equivalently, a polytope is the convex hull of finitely many points.

171 The closure of a set C is denoted by $\text{cl}.C$. The *affine hull* of a set C is the
172 smallest affine set that contains C , and it is denoted by $\text{aff}.C$. The convex hull of a
173 set C is denoted by $\text{co}.C$.

174 The *relative interior* of a convex set C is an interior of C in the relative topol-
175 ogy with respect to $\text{aff}.C$. The relative interior of C is denoted by $\text{rint}.C$. If C
176 is not empty, then (i) $\text{rint}.C$ is not empty, and (ii) $\text{rint}.C = \{x \in C | \text{for all } y \in$
177 $C \text{ there exists } \alpha \in \mathbf{R} \text{ such that } \alpha > 1 \text{ and } \alpha x + (1 - \alpha)y \in C\}$. (See Theorem 6.4
in Rockafellar (2015) for the proof.)

178 3 Axiomatization of the Mixed Logit Model

179 In this section, I provide axiomatizations of the mixed logit model. The first axiom
180 in the paper may be seen as a normative one. To define a normative requirement, I
181 consider a representative agent whose random choice follows ρ , and thereby compare
182 the representative agent's random choice with *deterministically rational choices* as
183 benchmarks.

184 A random choice function ρ' is said to be *deterministically rational* if there exists
185 a strict preference ranking $\pi \in \Pi$ such that

$$\rho'(D, x) = \begin{cases} 1 & \text{if } \pi(x) \geq \pi(D); \\ 0 & \text{otherwise.} \end{cases} \quad (4)$$

⁷While the function above is often called a random ranking function, a random utility function is often defined differently—by using the existence of a probability measure μ over utilities such that for all $(D, x) \in \mathcal{D} \times X$, if $x \in D$, then $\rho(D, x) = \mu(u \in \mathbf{R}^X | u(x) \geq u(D))$. Block and Marschak (1960)(Theorem 3.1) prove that the two definitions are equivalent.

186 This random choice function ρ' is denoted by ρ^π . The function ρ^π gives probability
 187 one to the best alternative x in a choice set D according to the strict preference
 188 ranking π . Remember that this is the standard way to define the rationality of a
 189 deterministic choice function.

As a criterion for the comparison between the representative agent's random choice and the deterministically rational choices, I adopt the *social surplus* function proposed by McFadden (1978, 1981). To introduce this concept, consider a representative agent whose random choice follows ρ .⁸ Let $u(D, x)$ be the representative agent's utility when he chooses x from D (i.e., x is the best alternative in D). Since $\rho(D, x)$ is the probability that x is chosen from D , the expected welfare of the representative agent who chooses from D is

$$\sum_{x \in D} \rho(D, x) u(D, x).$$

190 This is the social surplus of choice set D .

Notice that the function u depends on choice set D through the conditioning event that x is the best alternative in D .⁹ Moreover, the representative agent's utility could depend on choice set D because the utility itself could be menu-dependent. (McFadden (2001), Swait et al. (2002), and Rooderkerk et al. (2011) all address the importance of context dependence for the analysis of discrete choice.) Since the set \mathcal{D} of choice sets may contain multiple elements, I generalize the social surplus as follows:¹⁰

$$G(\rho : u) \equiv \sum_{D \in \mathcal{D}} \sum_{x \in D} \rho(D, x) u(D, x). \quad (5)$$

From our viewpoint, as outside observers, the utility function of the representative agent is unobservable. However, it is natural to assume that u belongs to the

⁸See Rust (1994) and Chiong et al. (2016) for papers which use the social surplus functions to study the welfare of a representative agent in the analysis of dynamic discrete choice.

⁹To understand the dependency of u on the set D , consider the case of random utility. Then $u(D, x) = E[w_x + \varepsilon_x | w_x + \varepsilon_x \geq w_y + \varepsilon_y \text{ for all } y \in D]$, where w_x is the representative agent's systematic part of the utility of x and ε_x is the additive shock to the utility. The function u depends on D through the conditioning event.

¹⁰A careful reader may wonder why the outside observer needs to sum up utilities over \mathcal{D} uniformly. It is possible to introduce weights r over \mathcal{D} and define $G(\rho : u, r) = \sum_{D \in \mathcal{D}} r(D) \sum_{x \in D} \rho(D, x) u(D, x)$. For each $D \in \mathcal{D}$, $r(D)$ can be interpreted as the outside observer's subjective belief that the representative agent chooses from D . The axioms in this paper can be generalized easily to include the weights r .

following set:

$$\mathcal{U} = \left\{ u \in \mathbf{R}_+^{\mathcal{D} \times X} \mid \begin{array}{l} \text{(i) } u(D, x) = 0 \text{ if } x \notin D; \\ \text{(ii) } u(D, \cdot) \text{ is not constant on some } D \end{array} \right\},$$

191 where \mathbf{R}_+ is the set of nonnegative real numbers. A utility $u(D, x)$ is nonnegative.
 192 Moreover if x is not available in D , then $u(D, x)$ is zero, as required in condition
 193 (i). If a utility function does not satisfy condition (ii), then the social surplus is
 194 the same for any random choice function. Such a utility function is not useful to
 195 evaluate random choice functions in terms of the social surplus.¹¹

196 The next axiom requires that no matter which utility function $u \in \mathcal{U}$ the outside
 197 observer uses, *the social surplus obtained by the representative agent's choice should*
 198 *be larger than the minimum social surplus obtained by the deterministically rational*
 199 *choices.*

Axiom 1. (*Aggregated Stochastic Rationality*) For any $u \in \mathcal{U}$,

$$G(\rho : u) > \min_{\pi \in \Pi} G(\rho^\pi : u). \quad (6)$$

200 Aggregated Stochastic Rationality may be seen as a normative axiom. The nor-
 201 mative requirement of the axiom is weak in the sense that the axiom does *not* require
 202 that the agent's random choice dominate the deterministically rational choices; the
 203 axiom only requires that the agent's random choice should be better than the *worst*
 204 deterministically rational choices.

205 The next theorem shows that Aggregated Stochastic Rationality characterizes
 206 the mixed logit model. For the sufficiency of the axiom, I need to assume a condition
 207 on the set of alternatives.¹²

208 **Definition 5.** *The set X of alternatives is said to be in general position if (i) X*
 209 *is affinely independent or (ii) there exists $k \in \{1, \dots, K\}$ such that $x(k) \neq y(k)$ for*
 210 *all $x, y \in X$.*

211 Remember that X is a subset of K -dimensional real space. With respect to
 212 condition (i), note that if $|X| \leq K + 1$, then, generically speaking, X is affinely

¹¹To see this point, suppose that u does not satisfy condition (ii). Then for each $D \in \mathcal{D}$ there exists $v_D \in \mathbf{R}$ such that $u(D, x) = v_D$ for any $x \in D$. For any random choice function $\rho \in \mathcal{P}$, $\sum_{x \in D} \rho(D, x) = 1$ for each $D \in \mathcal{D}$. It follows that $G(\rho : u) = \sum_{D \in \mathcal{D}} v_D$.

¹²For the axiomatization of the general mixed logit model, I do not need the condition. See Corollary coro:general in Section 3.2.

213 independent. That is, even if X is not affinely independent, adding a small pertur-
 214 bation to X makes it affinely independent. (For example when $K = 2$ and $X = 3$,
 215 the only case in which X is not affinely independent is when the points are collinear.)
 216 Note that condition (i) is similar in spirit to no perfect multicollinearity, which is
 217 considered to hold generically.¹³

218 On the other hand if $|X| > K + 1$, then X cannot be affinely independent.¹⁴ For
 219 this case, I require that X satisfy condition (ii). Condition (ii) means that there
 220 exists an index k of an explanatory variable at which the alternatives (i.e., $x(k)$ s)
 221 are all distinct. Condition (ii) is also satisfied generically in the sense that adding a
 222 small perturbation to X makes it satisfy condition (ii). Since the observed data are
 223 inevitably perturbed by measurement error, it is likely that X is in general position.

224 **Theorem 1.** *Suppose that X is in general position. A random choice function ρ*
 225 *satisfies Aggregated Stochastic Rationality if and only if ρ is a mixed logit function.*

226 The sufficiency part of the proof can be sketched as follows. (See the appendix
 227 for the complete proof.) First, I state two propositions which are necessary for the
 228 axiomatization.

229 **Proposition 1.** *For any positive integer d , the set of mixed logit functions with*
 230 *polynomials of at most degree d is the relative interior of the set of random utility*
 231 *functions (i.e., $\mathcal{P}_{ml}(d) = \text{rint}.\mathcal{P}_r$) if and only if $\{p_d(x) | x \in X\}$ is affinely indepen-*
 232 *dent.*

233 In section 4, I will provide details of Proposition 1. The next proposition char-
 234 acterizes the affine hull of the set \mathcal{P}_r of random utility functions.

Proposition 2. *The affine hull of \mathcal{P}_r is*

$$\left\{ q \in \mathbf{R}^{\mathcal{D} \times X} \mid (i) \sum_{x \in D} q(D, x) = 1 \text{ for any } D \in \mathcal{D}; (ii) q(D, x) = 0 \text{ for any } D \in \mathcal{D}, x \notin D \right\}.$$

235 Proposition 2 implies that the set of random choice functions is a subset of the
 236 affine hull of the set of random utility functions (i.e., $\mathcal{P} \subset \text{aff}.\mathcal{P}_r$).¹⁵

¹³No perfect multicollinearity means that any explanatory variable cannot be represented as an affine combination of the other explanatory variables. Formally, no perfect multicollinearity requires that $\{x(k)\}_{k=1}^K$ is affinely independent, where $x(k) = (x_1(k), \dots, x_{|X|}(k)) \in \mathbf{R}^{|X|}$. Note that, on the other hand, condition (i) means $X \equiv \{x_i\}_{i=1}^{|X|}$ is affinely independent, where $x_i \in \mathbf{R}^K$.

¹⁴To see this remember that if a set is affinely independent, then the maximal number of elements contained by the set is the dimension of the set plus one.

¹⁵Note that it is a proper subset because the affine hull contains a vector whose element is negative.

Given the two propositions above, Theorem 1 can be proved as follows. It can be shown that the set \mathcal{P}_r of random utility functions is a polytope. That is, $\mathcal{P}_r = \text{co.}\{\rho^\pi | \pi \in \Pi\}$. Moreover, it follows that there exist a set $\{t_i\}_{i=1}^n \subset \mathbf{R}^{\mathcal{D} \times X} \setminus \{0\}$ and a set $\{\alpha_i\}_{i=1}^n \subset \mathbf{R}$ such that

$$\mathcal{P}_r = \bigcap_{i=1}^n \{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\} \cap \text{aff.}\mathcal{P}_r. \quad (7)$$

As mentioned earlier, Proposition 2 implies that $\mathcal{P}_r \subset \mathcal{P} \subset \text{aff.}\mathcal{P}_r$. This implication and (7) show that $\mathcal{P}_r = \bigcap_{i=1}^n \{\rho \in \mathcal{P} | \rho \cdot t_i \geq \alpha_i\}$. It follows that $\text{rint.}\mathcal{P}_r = \bigcap_{i=1}^n \{\rho \in \mathcal{P} | \rho \cdot t_i > \alpha_i\}$. Proposition 1 implies that for any positive integer d , $\mathcal{P}_{ml}(d) = \text{rint.}\mathcal{P}_r$ if and only if the set $\{p_d(x) | x \in X\}$ is affinely independent. Remark 2 in section 4 states that $\{p_d(x) | x \in X\}$ is affinely independent for some integer d if X is in general position. Hence, I obtain $\mathcal{P}_{ml}(d) = \bigcap_{i=1}^n \{\rho \in \mathcal{P} | \rho \cdot t_i > \alpha_i\}$.

For each $i \in \{1, \dots, n\}$, I can find a utility vector $u_i \in \mathcal{U}$ and $\beta_i \in \mathbf{R}$ such that $\rho \cdot t_i > \alpha_i$ if and only if $G(\rho : u_i) > \beta_i$. Therefore, $\mathcal{P}_r = \bigcap_{i=1}^n \{\rho \in \mathcal{P} | G(\rho : u_i) \geq \beta_i\}$ and $\mathcal{P}_{ml}(d) = \bigcap_{i=1}^n \{\rho \in \mathcal{P} | G(\rho : u_i) > \beta_i\}$. Since $\rho^\pi \in \mathcal{P}_r$ for any $\pi \in \Pi$, it follows that $G(\rho^\pi : u_i) \geq \beta_i$ for all $i \in \{1, \dots, n\}$. Hence, Aggregated Stochastic Rationality implies that $G(\rho : u_i) > \beta_i$ for all $i \in \{1, \dots, n\}$. So, $\rho \in \bigcap_{i=1}^n \{\rho \in \mathcal{P} | G(\rho : u_i) > \beta_i\} = \mathcal{P}_{ml}(d)$.

3.1 Alternative Axiom

In this section, I provide an alternative axiomatization of the mixed logit model. The necessity of the alternative axiom can be understood heuristically as follows.¹⁶ Given a utility function $u \in \mathcal{U}$, the social surplus function $G(\rho : u)$ is linear in ρ . Hence, if ρ is a mixed logit function (i.e., $\rho = \int \rho_l dm$, where ρ_l is a logit function), then for any $u \in \mathcal{U}$,

$$G(\rho : u) = \int G(\rho_l : u) dm \geq \inf_{\rho_l \in \mathcal{P}_l} G(\rho_l : u), \quad (8)$$

where the equality holds by the Fubini theorem and the linearity of G in ρ . This condition (8) is a necessary condition for ρ to be a mixed logit function. Indeed, one can show that the last inequality holds strictly. This condition with the strict inequality turns out to be sufficient as well.

¹⁶The following argument is not the proof of the necessity since the axiom requires strict inequality. The following argument guarantees weak inequality only.

Axiom 2. (*Aggregated Logit Rationality*) For any $u \in \mathcal{U}$,

$$G(\rho : u) > \inf_{\rho_l \in \mathcal{P}_l} G(\rho_l : u). \quad (9)$$

To interpret the axiom, remember that the probability measure m captures the unobservable heterogeneity across a population of individuals. Moreover, each logit function ρ_l in the support of m captures aggregate choices in a subpopulation. Thus Aggregated Logit Rationality means that the social surplus must be larger than the smallest surplus among the subpopulations. This is because, as shown in equation (8), the social surplus equals an average surplus across the total population.

By slightly modifying the proof of Theorem 1, I obtain the following result:

Corollary 1. *Suppose that X is in general position. A random choice function ρ satisfies Aggregated Logit Rationality if and only if ρ is a mixed logit function.*

The proof of the corollary is in the appendix.

3.2 Special case with linear p and general case with arbitrary function

In this section, I provide axiomatizations of a special case and a general case of the mixed logit model. The special case I examine here is that of mixed logit functions with polynomials of degree 1 (i.e., $p_d(x) = x$).

Corollary 2. *Suppose that X is affinely independent. A random choice function ρ satisfies Aggregated Stochastic Rationality if and only if ρ is a mixed logit function with polynomials of degree 1.*

The general case I examine next is that which applies to mixed logit functions with a general function in place of polynomials. Because of the generality, I do *not* need any conditions on X except for the finiteness. The set X does not have to be a subset of finite-dimensional real space. Needless to say, it does not have to be in general position.

Corollary 3. *A random choice function ρ satisfies Aggregated Stochastic Rationality if and only if ρ is a general mixed logit function.*

The proofs of these two corollaries are in the appendix.

280 The axiomatizations above are based on Aggregated Stochastic Rationality. By
 281 modifying Aggregated Logit Rationality, one can easily provide alternative axiom-
 282 atizations of the special case and the general case of the mixed logit model.

283 4 Denseness in the Random Utility Model

284 In this section, I discuss Proposition 1, which states that the set of mixed logit
 285 functions with polynomials of at most degree d is dense in the set of random utility
 286 functions if and only if $\{p_d(x)|x \in X\}$ is affinely independent. Proposition 1 implies
 287 the following result:

288 **Corollary 4.** *Let d be a positive integer.*

289 (i) *If $|X| \leq \binom{d+K}{K}$, then any interior random utility function is generically repre-*
 290 *resented as a convex combination of logit functions with polynomials of at most degree*
 291 *d .¹⁷*

292 (ii) *If $|X| > \binom{d+K}{K}$, then there is a random utility function which cannot be approx-*
 293 *imated by mixed logit functions with polynomials of at most degree d .*

294 To see how Proposition 1 implies Corollary 4, note that for any $x \in X$ and any
 295 positive integer d , $p_d(x)$ is $\binom{d+K}{K}$ –1-dimensional real vector. By the same argument
 296 after Definition 5, if $|X| \leq \binom{d+K}{K}$, then generically speaking $\{p_d(x)|x \in X\}$ is affinely
 297 independent. If $|X| > \binom{d+K}{K}$ then, $\{p_d(x)|x \in X\}$ is not affinely independent.
 298 Therefore Proposition 1 implies Corollary 4.

299 Corollary 4 is related to Theorem 1 of McFadden and Train (2000). In their
 300 Theorem 1, McFadden and Train (2000) state that under some technical condi-
 301 tions, any random utility function can be approximated by mixed logit functions.
 302 McFadden and Train (2000) admit “One limitation of Theorem 1 is that it provides
 303 no practical indication of how to choose parsimonious mixing families, or how many
 304 terms are needed to obtain acceptable approximations...” (p. 452) This means that
 305 in order to achieve better approximation, they need to use arbitrarily higher order
 306 polynomials.

307 Corollary 4 overcomes the limitation. Corollary 4 gives a precise condition on
 308 the degree d of the polynomial. It is necessary and sufficient that the degree d
 309 be large enough to satisfy $|X| \leq \binom{d+K}{K}$. There are two additional advantages to

¹⁷This implies that any noninterior random utility function can be approximated by a convex combi-
 nation of logit functions with polynomials of at most degree d .

310 Corollary 4 in comparison with Theorem 1 of McFadden and Train (2000). First,
 311 the result by McFadden and Train (2000) guarantees only an approximation, while
 312 result (i) in Corollary 4 guarantees the exact equality for the case of interior random
 313 utility functions. Second, to achieve the exact equality, Corollary 4 states that it is
 314 enough to use a finite convex combination of logit functions, rather than an integral
 315 over logit functions.

316 On the other hand, the setup of McFadden and Train (2000) is more general
 317 than mine. They allow X to be infinite, while I assume X is finite following a
 318 classical setup in the decision theory literature of random choice.¹⁸ Consequently,
 319 Corollary 4 does not imply their Theorem 1.¹⁹ McFadden and Train’s (2000) proof
 320 of Theorem 1 and my proof of Proposition 1 and Corollary 4 are very different.
 321 While their proof crucially depends on the Weierstrass approximation theorem, my
 322 proof does not depend on the approximation theorem but the geometric structure of
 323 the set of random utility functions, as I will explain below. Assuming the finiteness
 324 of the set of alternatives in the proof of McFadden and Train (2000) does not yield
 325 Corollary 4.

326 I prove Proposition 1 by using the lemmas below. First I introduce a definition.

327 **Definition 6.** *For any positive integer d , a ranking $\pi \in \Pi$ is linearly representable*
 328 *by polynomials of at most degree d if there exists a real vector β such that for all*
 329 *$x, y \in X$, $\pi(x) > \pi(y)$ if and only if $\beta \cdot p_d(x) > \beta \cdot p_d(y)$.*

330 Notice that the above definition requires that all points be ordered according to
 331 a given ranking π . Hence, the definition is stronger than the concept of *shattering*
 332 in machine learning. In the standard setup, *shattering* only requires that points be
 333 separated into two groups.²⁰

334 **Lemma 1.** *For any positive integer d , the set of mixed logit functions with polyno-*
 335 *mials of at most degree d is the relative interior of the set of random utility functions*
 336 *(i.e., $\mathcal{P}_{ml}(d) = \text{rint}(\mathcal{P}_r)$) if and only if any ranking $\pi \in \Pi$ is linearly representable*
 337 *by polynomials of at most degree d .*

¹⁸Moreover, as explained, in the analysis of discrete choice, the number of alternatives in a choice set is finite by definition. The number of choice sets is usually finite, so the set of alternatives is usually finite.

¹⁹McFadden and Train (2000) also allow for a random choice function to be dependent on the observed attributes of individuals. To make the discussion above clearer, I assumed that the set of the individuals is homogeneous. I can easily include the set of the observed attributes in my model by allowing a primitive random choice function to be dependent on the individuals’ observed attributes.

²⁰I am grateful to Prof. Brendan Beare, who informed me about the concept of shattering.

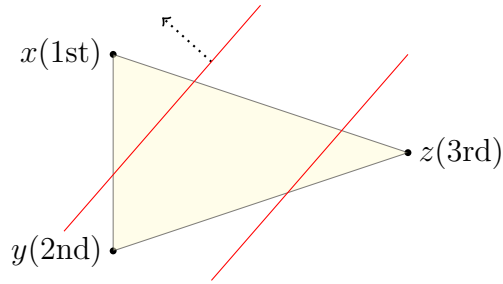


Figure 1: The set $X = \{x, y, z\}$ is affinely independent. Any ranking is linearly representable with polynomials of degree $d = 1$. For example, the ranking $\pi(x) > \pi(y) > \pi(z)$ is linearly representable with polynomials of degree $d = 1$ by $\beta \in \mathbf{R}^2$, which defines the parallel hyperplanes.

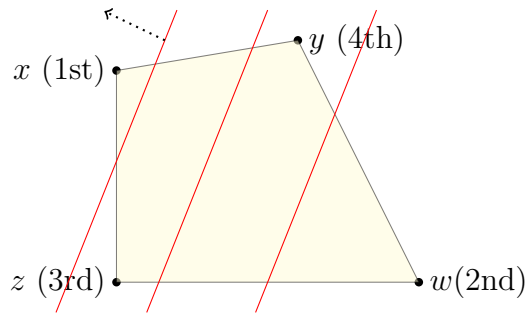


Figure 2: The set $X = \{x, y, z, w\}$ is affinely dependent. The ranking $\pi(x) > \pi(w) > \pi(y) > \pi(z)$ is not linearly representable with polynomials of degree $d = 1$. As the figure shows, no matter how one chooses $\beta \in \mathbf{R}^2$ and draws parallel hyperplanes, it does not hold that $\beta \cdot x > \beta \cdot w > \beta \cdot z > \beta \cdot y$.

338 To check whether any ranking $\pi \in \Pi$ is linearly representable, the following
 339 lemma is useful.

340 **Lemma 2.** *For any positive integer d , the set $\{p_d(x) | x \in X\}$ is affinely independent*
 341 *if and only if any ranking $\pi \in \Pi$ is linearly representable by polynomials of at most*
 342 *degree d .*

343 Lemmas 1, 2 imply Proposition 1. To understand Lemma 2 geometrically, see
 344 figures 1 and 2. In the figures, I assume that $K = 2$ and $d = 1$ (i.e., $p_d(x) = x$).
 345 Hence, $\{p_d(x) | x \in X\}$ is affinely independent if and only if X is affinely independent.

346 Although $\{p_d(x) | x \in X\}$ is generically affinely independent when $|X| \leq \binom{d+K}{K}$, a
 347 careful reader may wonder when $\{p_d(x) | x \in X\}$ is always (and not just generically)

348 affinely independent. The next remark provides an answer to the question.

349 **Remark 2.** *If X is in general position, then $\{p_d(x)|x \in X\}$ is affinely independent*
350 *for some d .*

351 5 Discussion

352 This paper provides axiomatizations of the mixed logit model. In the course of prov-
353 ing the axiomatizations, I have obtained several results which could be of interest
354 by themselves. In this section, I present three such results. The first result (Lemma
355 3) provides an additional result on the denseness in the random utility model. The
356 second result (Corollary 5) provides a necessary and sufficient condition under which
357 a random utility function can be written as a linear random-coefficient model. The
358 last result (Corollary 6) states that any interior random choice function is generically
359 represented as an affine combination of two mixed logit functions.

360 **Lemma 3.** *Let \mathcal{Q} be a subset of $\text{rint}.\mathcal{P}_r$. Then $\text{rint}.\mathcal{P}_r = \text{co}.\mathcal{Q}$ if and only if for*
361 *any $\pi \in \Pi$, there exists a sequence $\{\rho_n\}_{n=1}^\infty$ of \mathcal{Q} such that $\rho_n \rightarrow \rho^\pi$ as $n \rightarrow \infty$.*

362 Lemma 3 gives a necessary and sufficient condition under which any interior
363 random utility function can be represented as a convex combination of elements of
364 \mathcal{Q} . The condition of Lemma 3 is satisfied when (i) \mathcal{Q} is the set of logit functions and
365 (ii) the degree of polynomials is high enough. The condition is also be satisfied by
366 some other classes of random utility functions, such as the set of probit functions.
367 Hence, Lemma 3 implies that the convex hull of the set of probit functions is dense
368 in the set of random utility functions.

369 The next result provides a representation of a random utility function.

Corollary 5. *For any random utility function ρ , there exists $\mu \in \Delta(\mathbf{R}^K)$ such that*

$$\rho(D, x) = \mu(\{\beta | \beta \cdot x \geq \beta \cdot y \text{ for all } y \in D\})$$

370 *if and only if X is affinely independent.*

371 In the empirical literature of the random-coefficient model, researchers have an-
372 alyzed various ways to introduce the randomness of coefficients (i.e., β). In this
373 literature, assuming the linear model is sometimes considered to be restrictive.
374 Corollary 5 states, however, that one can focus on the linear model with no loss
375 of generality if and only if X is affinely independent.

376

The last result shows representations of a random choice function.

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Corollary 6. (i) Suppose that X is in general position. For any interior random choice function ρ , then there exist a real number α and a pair (ρ_1, ρ_2) of convex combinations of logit functions such that $\rho = \alpha\rho_1 + (1 - \alpha)\rho_2$.²¹

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(ii) For any random choice function ρ , there exist a real number α and a pair (ρ_1, ρ_2) of random utility functions such that $\rho = \alpha\rho_1 + (1 - \alpha)\rho_2$.

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Remember that random choice functions do not have any mathematical structures except that $\rho(\cdot, D)$ is a probability distribution over D , while logit functions and random utility functions have rich mathematical structures. Nevertheless, in Corollary 6, statement (i) says that an interior random choice function is generically represented as an affine combination of two convex combinations of logit functions; statement (ii) says that a random choice function is always (and not just generically) represented as an affine combination of two random utility functions. Dogan and Yildiz (2018) obtained a result which is similar to statement (ii) independently.²²

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To see how Corollary 6 holds, remember that Proposition 2 implies that $\mathcal{P} \subset \text{aff}.\mathcal{P}_r$. That is, for any $\rho \in \mathcal{P}$, there exist $\{\lambda_i\}_{i=1}^n \subset \mathbf{R}$ and $\{\rho'_i\}_{i=1}^n \subset \mathcal{P}_r$, such that $\rho = \sum_{i=1}^n \lambda_i \rho'_i$ and $\sum_{i=1}^n \lambda_i = 1$. Define $\alpha = \sum_{i:\lambda_i > 0} \lambda_i$ and $\beta = \sum_{i:\lambda_i < 0} \lambda_i$, so that $\alpha + \beta = 1$. Moreover, $\rho_1 \equiv \sum_{i:\lambda_i > 0} (\lambda_i/\alpha) \rho'_i$ and $\rho_2 \equiv \sum_{i:\lambda_i < 0} (-\lambda_i/|\beta|) \rho'_i$ are random utility functions. It follows that $\rho = \sum_{i=1}^n \lambda_i \rho'_i = \alpha\rho_1 + \beta\rho_2 = \alpha\rho_1 + (1 - \alpha)\rho_2$. This establishes statement (i). Given statement (ii), if ρ is an interior random choice function, then it is without loss of generality to assume that ρ_1 and ρ_2 are interior random utility functions. Hence, statement (i) follows from Proposition 1 and Remark 1.

The appendices follow.

²¹Note that ρ is an interior random choice function if ρ is random choice function and $\rho(D, x) > 0$ for any $D \in \mathcal{D}$ and $x \in D$.

²²Statement (ii) of Corollary 6 is mentioned in a footnote (footnote 7) in an earlier version of this paper posted on September 15, 2017. See <http://www.hss.caltech.edu/content/axiomatizations-mixed-logit-model>. I wish to acknowledge Jay Lu for the discussion that led to statement (ii). To obtain Theorem 1 of Dogan and Yildiz (2018) from statement (ii), suppose that $\nu_1, \nu_2 \in \Delta(\Pi)$ represent ρ_1 and ρ_2 , respectively. Define $\{\succ_i\} \equiv \text{supp}.\nu_1$. For each ranking \succ on X , define an “inverse” ranking \succ^{-1} by flipping the order of \succ (i.e., $x \succ^{-1} y$ if and only if $y \succ x$). Define $\{\triangleright_j\} \equiv \{\succ \mid \succ^{-1} \in \text{supp}.\nu_2\}$. Then $\{\triangleright_j^{-1}\} \equiv \text{supp}.\nu_2$. For each \succ_i , define $\lambda(\succ_i) = \alpha\nu_1(\succ)$. For each \triangleright_j , define $\lambda(\triangleright_j) = |\beta|\nu_2(\triangleright_j^{-1})$. Then $\rho(D, x) = \alpha\rho_1(D, x) - |\beta|\rho_2(D, x) = \alpha\nu_1(\succ_i \mid x \succ_i y \text{ for all } y \in D) - |\beta|\nu_2(\succ_j \mid x \succ_j y \text{ for all } y \in D) = \lambda(\succ_i \mid x \succ_i y \text{ for all } y \in D) - \lambda(\triangleright_j \mid y \triangleright_j x \text{ for all } y \in D)$.

A Proof of Lemmas and Remarks

In the following, I prove Remarks 1, 2 and Lemmas 2, 3. In section B, I will prove Lemma 1. First I state several lemmas that I use in the rest of the appendix.

Lemma 4. *The set \mathcal{P}_r of random utility functions is a polytope. Moreover, $\mathcal{P}_r = \text{co.}\{\rho^\pi | \pi \in \Pi\}$, and there exist hyperplanes $\{H_i\}_{i=1}^n$ in $\mathbf{R}^{\mathcal{D} \times X}$ such that $\text{aff.}\mathcal{P}_r \not\subset H_i^-$ and $\mathcal{P}_r = (\cap_{i=1}^n H_i^-) \cap \text{aff.}\mathcal{P}_r$, where H_i^- is the closed lower-half space of H_i for each $i \in \{1, \dots, n\}$.*

Proof. Choose any $\rho \in \mathcal{P}_r$ to show $\rho \in \text{co.}\{\rho^\pi | \pi \in \Pi\}$. There exists $\nu \in \Delta(\Pi)$ that rationalizes ρ . Define $\lambda_\pi = \nu(\pi)$ for each $\pi \in \Pi$. Define $\rho' = \sum_{\pi \in \Pi} \lambda_\pi \rho^\pi$ to show $\rho = \rho'$. For each $(D, x) \in \mathcal{D} \times X$, $\rho(D, x) = \nu(\pi \in \Pi | \pi(x) \geq \pi(D)) = \sum_{\pi \in \Pi} \nu(\pi) 1(\pi(x) \geq \pi(D)) = \rho'(D, x)$. Then $\rho = \rho' \in \text{co.}\{\rho^\pi | \pi \in \Pi\}$. So $\mathcal{P}_r \subset \text{co.}\{\rho^\pi | \pi \in \Pi\}$. The argument can be reversed to obtain the converse. By the definition of polytope and Theorem 9.4 of Soltan (2015), the desired hyperplanes exist. \square

I will use the following version of theorem of alternatives in several places.

Lemma 5. *Let A be an $r \times n$ real matrix, B be an $l \times n$ real matrix, and E be an real $m \times n$ matrix. Exactly one of the following alternatives is true.*

1. *There is $u \in \mathbf{R}^n$ such that $A \cdot u = 0$, $B \cdot u \geq 0$, $E \cdot u \gg 0$.*
2. *There is $\theta \in \mathbf{R}^r$, $\eta \in \mathbf{R}^l$, and $\pi \in \mathbf{R}^m$ such that $\theta \cdot A + \eta \cdot B + \pi \cdot E = 0$; $\pi \gg 0$ and $\eta \geq 0$.*

See Theorem 1.6.1 of Stoer and Witzgall (2012) for the proof.

A.1 Proof of Remark 1

To prove the remark, I will prove the following general result as a claim. The claim is trivial when the set C is closed. In Remark 1, I use the claim with $C = \mathcal{P}_l$, where the set \mathcal{P}_l is not closed.

Claim: For any set $C \subset \mathbf{R}^K$, let $\Delta(C)$ denote the set of probability measures over C . Then, $\text{co.}C = \{ \int x dm(x) | m \in \Delta(C) \}$, where $\int x dm(x)$ denotes K -dimensional vector whose k -th element is $\int x(k) dm(x)$ for any $k \in \{1, \dots, K\}$.

Proof. By definition, I immediately obtain $\text{co.}C \subset \{\int x dm(x) | m \in \Delta(C)\}$. In the following, I will show that

$$\left\{ \int x dm(x) | m \in \Delta(C) \right\} \subset \text{co.}C. \quad (10)$$

First I will show that

$$\left\{ \int x dm(x) | m \in \Delta(C) \right\} \subset \text{cl.co.}C. \quad (11)$$

428 To prove this statement, suppose by way of contradiction that $\int x dm(x) \notin \text{cl.co.}C$
 429 for some $m \in \Delta(C)$. Then by the strict separating hyperplane theorem (Corol-
 430 lary 11.4.2 of Rockafellar (2015)), there exist $t \in \mathbf{R}^K \setminus \{0\}$ and $\alpha \in \mathbf{R}$ such that
 431 $(\int x dm(x)) \cdot t = \alpha > x \cdot t$ for any $x \in \text{cl.co.}C$. This is a contradiction because
 432 $\alpha = (\int x dm(x)) \cdot t = \int (x \cdot t) dm(x) < \int \alpha dm(x) = \alpha$.

433 I now will show (10) by the induction on the dimension of $\text{co.}C$.

434 **Induction Base:** If $\dim \text{co.}C = 1$, then (10) holds obviously. If $\dim \text{co.}C = 2$,
 435 then there must exist y, z such that $\text{co.}C$ is the line segment between y and z .
 436 In the following, I assume that the line segment does not contain both y and z
 437 but the proof for the other cases are similar. Then for any $x \in \text{co.}C$, there exists
 438 unique $\alpha(x) \in (0, 1)$ such that $x = \alpha(x)y + (1 - \alpha(x))z$. Notice that the function
 439 α is continuous in x and hence measurable. Moreover, the function α is integrable
 440 because α is bounded and nonnegative. Choose any $m \in \Delta(C)$. Then $\int \alpha(x) dm(x)$
 441 exists. Moreover, since $0 < \alpha(x) < 1$, it follows from the monotonicity of integral
 442 that $0 < \int \alpha(x) dm(x) < 1$. Denote the value of the integral by $\beta \in (0, 1)$. Then,
 443 $\int x dm(x) = \int \alpha(x)y + (1 - \alpha(x))z dm(x) = \beta y + (1 - \beta)z \in \text{co.}C$, as desired.

444 Choose an integer $l \geq 3$.

445 **Induction Hypothesis:** Now suppose that (10) holds for any C such that
 446 $\dim C \leq l$.

447 **Induction Step:** For any C such that $\dim C = l + 1$, (10) holds. To prove the
 448 step, choose any $m \in \Delta(C)$. By (11), I have $\int x dm(x) \in \text{cl.co.}C$.

449 First consider the case where $\int x dm(x) \in \text{rint.cl.co.}C$. Then since $\text{rint.cl.co.}C =$
 450 $\text{rint.co.}C$ (by Theorem 6.3 of Rockafellar (2015)), so $\int x dm(x) \in \text{co.}C$, as desired.

451 Next consider the case where $\int x dm(x) \notin \text{rint.cl.co.}C$. Then, $\int x dm(x) \in$
 452 $\partial \text{cl.co.}C \equiv \text{cl.co.}C \setminus \text{rint.co.}C$. There exists a supporting hyperplane H of $\text{cl.co.}C$ at
 453 $\int x dm(x)$. Then, there exist $t \in \mathbf{R}^K \setminus \{0\}$ and $\alpha \in \mathbf{R}$ such that $H = \{x | x \cdot t = \alpha\}$
 454 and $\int x dm(x) \cdot t = \alpha > x \cdot t$ for any $x \in \text{cl.co.}C \cap H^c$. This implies that $m(H) = 1$.

455 Hence, $m(H \cap C) = 1$. Since H is a supporting hyperplane and $\text{cl.co.}C \not\subset H$, I obtain
 456 $\dim(H \cap \text{aff.}C) \leq l$. Hence, $\dim(H \cap C) \leq l$. Therefore, the induction hypothesis
 457 shows that $\int x dm(x) \in \text{co.}(H \cap C) \subset \text{co.}C$, as desired. \square

458 The claim above implies Remark 1. The result is not true in an infinite dimen-
 459 sional space.²³

460 A.2 Proof of Lemma 2

461 For any ranking $\pi \in \Pi$ and a positive integer d , consider the following condition:
 462 if $\sum_{i=1}^{|X|-1} \lambda_i (p_d(\pi^{-1}(|X| + 1 - i)) - p_d(\pi^{-1}(|X| - i))) = 0$ and $\lambda_i \geq 0$ for all $i \in$
 463 $\{1, \dots, |X| - 1\}$, then $\lambda_i = 0$ for all $i \in \{1, \dots, |X| - 1\}$. I call this condition as
 464 Condition (*).

465 **Step 1:** For each $\pi \in \Pi$ and a positive integer d , Condition (*) holds if and only
 466 if π is linearly representable by polynomials at most degree d (i.e., there exists β
 467 such that for any $x, y \in X$, $\pi(x) > \pi(y) \iff \beta \cdot p_d(x) > \beta \cdot p_d(y)$).

468 *Proof.* Fix $\pi \in \Pi$.

$$\begin{aligned} & \exists \beta [\beta \cdot p_d(\pi^{-1}(|X|)) > \beta \cdot p_d(\pi^{-1}(|X| - 1)) > \dots > \beta \cdot p_d(\pi^{-1}(2)) > \beta \cdot p_d(\pi^{-1}(1))] \\ & \iff \exists \beta [\beta \cdot (p_d(\pi^{-1}(|X|)) - p_d(\pi^{-1}(|X| - 1))) > 0, \dots, \beta \cdot (p_d(\pi^{-1}(2)) - p_d(\pi^{-1}(1))) > 0] \\ & \iff \exists \lambda \in \mathbf{R}^{|X|-1} [\sum_{i=1}^{|X|-1} \lambda_i (p_d(\pi^{-1}(|X| + 1 - i)) - p_d(\pi^{-1}(|X| - i))) = 0, \lambda \geq 0, \text{ and } \lambda \neq 0] \\ & \iff \text{Condition}(*), \end{aligned}$$

469 where the second to the last equivalence is by Lemma 5. \square

470 **Step 2:** For a given positive integer d , the set $\{p_d(x) | x \in X\}$ is affinely inde-
 471 pendent if and only if Condition (*) holds for the given positive integer d and any
 472 $\pi \in \Pi$.

473 *Proof.* I first show that the only if part. Fix any $\pi \in \Pi$. Without loss of gen-
 474 erality assume that $\pi(x_i) = |X| + 1 - i$ for all $i \in \{1, \dots, |X|\}$. Suppose that
 475 $\sum_{i=1}^{|X|-1} \lambda_i (p_d(\pi^{-1}(|X| + 1 - i)) - p_d(\pi^{-1}(|X| - i))) \equiv \sum_{i=1}^{|X|-1} \lambda_i (p_d(x_i) - p_d(x_{i+1})) = 0$
 476 and $\lambda_i \geq 0$ for all i . Define $\mu_1 = \lambda_1$, $\mu_i = \lambda_i - \lambda_{i-1}$ for all $i \in \{2, \dots, |X| - 1\}$, and
 477 $\mu_{|X|} = -\lambda_{|X|-1}$. Then $\sum_{i=1}^{|X|-1} \lambda_i (p_d(x_i) - p_d(x_{i+1})) = \lambda_1 p_d(x_1) + \sum_{i=2}^{|X|-1} (\lambda_i -$

²³Let $\{e_i\}_{i=1}^{\infty}$ be the base of the infinite dimensional real space. Define $C = \{e_i\}_{i=1}^{\infty}$. Define a measure m on C such that $m(e_i) = (1/2)^i$ for each i . Then, $\sum_{i=1}^{\infty} m(e_i) = 1$, so that m is a probability measure on C . $\int x dm$ cannot be represented as any convex combination of elements of C . For any $y \in \text{co.}C$, there exists i such that $y(e_i) = 0$.

478 $\lambda_{i-1})p_d(x_i) + (-\lambda_{|X|-1})p_d(x_{|X|}) = \mu_1 p_d(x_1) + \sum_{i=2}^{|X|-1} \mu_i p_d(x_i) + \mu_{|X|} p_d(x_{|X|}) =$
479 $\sum_{i=1}^{|X|} \mu_i p_d(x_i)$. Since $\sum_{i=1}^{|X|-1} \lambda_i (p_d(x_i) - p_d(x_{i+1})) = 0$, I have $\sum_{i=1}^{|X|} \mu_i p_d(x_i) = 0$.
480 Moreover, $\sum_{i=1}^{|X|} \mu_i = \lambda_1 + \sum_{i=2}^{|X|-1} (\lambda_i - \lambda_{i-1}) + (-\lambda_{|X|-1}) = 0$. If $\{p_d(x)|x \in X\}$
481 is affinely independent, then $\mu_i = 0$ for all $i \in \{1, \dots, |X|\}$. Hence, $\lambda_i = 0$ for all
482 $i \in \{1, \dots, |X| - 1\}$.

483 Next I will show the if part. Choose any real numbers $\{\mu_i\}_{i=1}^{|X|}$ such that
484 $\sum_{i=1}^{|X|} \mu_i p_d(x_i) = 0$ and $\sum_{i=1}^{|X|} \mu_i = 0$ to show $\mu_i = 0$ for all $i \in \{1, \dots, |X|\}$. Order
485 μ_i by its value. Without loss of generality assume that $\mu_1 \geq \mu_2 \geq \dots \geq \mu_{|X|}$. If
486 $\mu = 0$, then the proof is finished. If $\mu \neq 0$ then $\mu_1 > 0$. For each $x_i \in X$, define
487 $\pi(x_i) = |X| + 1 - i$. Then $\pi \in \Pi$.

488 Define $\lambda_1 = \mu_1$ and $\lambda_i = \sum_{j=1}^i \mu_j$ for all $i \in \{2, \dots, |X|-1\}$. Then $\lambda \neq 0$ because
489 $\mu_1 > 0$. I will show that $\lambda_i \geq 0$ for all $i \in \{1, \dots, |X|-1\}$. Suppose by way of contra-
490 diction that $\lambda_i < 0$ for some i . Then $\mu_i < 0$ because $\mu_1 \geq \dots \geq \mu_i$. Since $0 > \mu_i \geq \mu_j$
491 for all $j \geq i$, I have $\sum_{j=i+1}^{|X|} \mu_j < 0$. It follows that $\sum_{j=1}^{|X|} \mu_j = \lambda_i + \sum_{j=i+1}^{|X|} \mu_j < 0$.
492 This contradicts that $\sum_{i=1}^{|X|} \mu_i = 0$. Therefore, $\lambda_i \geq 0$ for all $i \in \{1, \dots, |X| - 1\}$.
493 Moreover $\sum_{i=1}^{|X|-1} \lambda_i (p_d(\pi^{-1}(|X| + 1 - i)) - p_d(\pi^{-1}(|X| - i))) = \sum_{i=1}^{|X|-1} \lambda_i (p_d(x_i) -$
494 $p_d(x_{i+1})) = \lambda_1 p_d(x_1) + \sum_{i=2}^{|X|-1} (\lambda_i - \lambda_{i-1}) p_d(x_i) + (-\lambda_{|X|-1}) p_d(x_{|X|}) = \mu_1 p_d(x_1) +$
495 $\sum_{i=2}^{|X|-1} \mu_i p_d(x_i) + (-\sum_{i=1}^{|X|-1} \mu_i) p_d(x_{|X|}) = \sum_{i=1}^{|X|} \mu_i p_d(x_i) = 0$, where the second to
496 the last equality holds because $\sum_{i=1}^{|X|} \mu_i = 0$. Therefore, by Condition (*), $\lambda_i = 0$
497 for all $i \in \{1, \dots, |X| - 1\}$. Hence, $\mu_i = 0$ for all $i \in \{1, \dots, |X|\}$. \square

498 A.3 Proof of Lemma 3

499 Let \mathcal{Q} be any subset of $\text{rint} \mathcal{P}_r$. I will show that $\text{rint} \mathcal{P}_r = \text{co} \mathcal{Q}$ if and only if for
500 any $\pi \in \Pi$ there exists a sequence $\{\rho_n\}_{n=1}^\infty$ of \mathcal{Q} such that $\rho_n \rightarrow \rho^\pi$ as $n \rightarrow \infty$.

501 **Step 1:** I will show the if part of the statement. Suppose by way of contradiction
502 that there exists $\rho \in \text{rint} \mathcal{P}_r \setminus \text{co} \mathcal{Q}$. Because $\text{co} \mathcal{Q} \neq \emptyset$, I obtain $\text{rint} \text{co} \mathcal{Q} \neq \emptyset$. Since
503 $\rho \notin \text{co} \mathcal{Q}$, then by the proper separating hyperplane theorem (Theorem 11.3 of
504 Rockafellar (2015)), there exist $t \in \mathbf{R}^{D \times X} \setminus \{0\}$ and $a \in \mathbf{R}$ such that $\rho \cdot t \geq a \geq \rho' \cdot t$
505 for any $\rho' \in \text{co} \mathcal{Q}$, and $a > \rho'' \cdot t$ for some $\rho'' \in \text{co} \mathcal{Q}$.

506 I obtain a contradiction by two substeps. Define $\hat{\mathcal{P}}_r = \{\hat{\rho} \in \mathcal{P}_r | t \cdot \hat{\rho} > t \cdot \rho\}$.

507 **Step 1.1:** $\hat{\mathcal{P}}_r \neq \emptyset$. To prove the step, remember that there exists $\rho'' \in \text{co} \mathcal{Q}$
508 such that $\rho'' \cdot t < \rho \cdot t$. Moreover, since $\mathcal{Q} \subset \mathcal{P}_r$ and \mathcal{P}_r is convex, it follows that
509 $\rho'' \in \text{co} \mathcal{Q} \subset \mathcal{P}_r$. Since $\rho \in \text{rint} \mathcal{P}_r$, there exists $\lambda > 1$ such that $\lambda \rho + (1 - \lambda) \rho'' \in \mathcal{P}_r$.
510 Moreover, $(\lambda \rho + (1 - \lambda) \rho'') \cdot t = \lambda \rho \cdot t + (1 - \lambda) \rho'' \cdot t = \rho \cdot t + (\lambda - 1) (\rho \cdot t - \rho'' \cdot t) > \rho \cdot t$,
511 where the last inequality holds because $\lambda > 1$ and $\rho'' \cdot t < \rho \cdot t$. So $\lambda \rho + (1 - \lambda) \rho'' \in \hat{\mathcal{P}}_r$,

512 and $\hat{\mathcal{P}}_r \neq \emptyset$.

513 **Step 1.2:** There exists $\rho' \in \text{co.}\mathcal{Q}$ such that $\rho' \cdot t > \rho \cdot t$. To prove the step,
 514 choose any $\hat{\rho} \in \hat{\mathcal{P}}_r$. By Lemma 4, there exist nonnegative numbers $\{\hat{\lambda}_\pi\}_{\pi \in \Pi}$ such
 515 that $\hat{\rho} = \sum_{\pi \in \Pi} \hat{\lambda}_\pi \rho^\pi$ and $\sum_{\pi \in \Pi} \hat{\lambda}_\pi = 1$.

516 By the supposition of the lemma, for any $\pi \in \Pi$, there exists a sequence $\{\rho'_n\}_{n=1}^\infty$
 517 of \mathcal{Q} such that $\rho'_n \rightarrow \rho^\pi$ as $n \rightarrow \infty$. Therefore, for any $\pi \in \Pi$ and any positive num-
 518 ber ε , there exists $\rho'_\pi \in \{\rho'_n\}_{n=1}^\infty$ such that $\|\rho'_\pi - \rho^\pi\| < \varepsilon$. Define $\rho' = \sum_{\pi \in \Pi} \hat{\lambda}_\pi \rho'_\pi$.
 519 Then $\rho' \in \text{co.}\mathcal{Q}$ and $\|\rho' - \hat{\rho}\| = \left\| \sum_{\pi \in \Pi} \hat{\lambda}_\pi (\rho'_\pi - \rho^\pi) \right\| \leq \sum_{\pi \in \Pi} \hat{\lambda}_\pi \|\rho'_\pi - \rho^\pi\| \leq$
 520 $\sum_{\pi \in \Pi} \hat{\lambda}_\pi \varepsilon = \varepsilon$. Therefore, $|t \cdot \rho' - t \cdot \hat{\rho}| \leq \|t\| \|\rho' - \hat{\rho}\| \leq \|t\| \varepsilon$. Since $t \cdot \hat{\rho} > t \cdot \rho$, then
 521 by choosing ε small enough, I obtain $t \cdot \rho' > t \cdot \rho$.

Step 2: I will show the only inf part of the statement. Since $\text{rint.}\mathcal{P}_r = \text{co.}\mathcal{Q}$,

$$\mathcal{P}_r = \text{cl.}\mathcal{P}_r = \text{cl.rint.}\mathcal{P}_r = \text{cl.co.}\mathcal{Q} = \text{co.cl.}\mathcal{Q}, \quad (12)$$

522 where the first equality holds because \mathcal{P}_r is closed, the second equality holds by
 523 Theorem 6.3 of Rockafellar (2015), and the last equality holds because \mathcal{Q} is bounded
 524 and by Theorem 17.2 of Rockafellar (2015). Since $\mathcal{P}_r = \text{co.cl.}\mathcal{Q}$, for any $\pi \in \Pi$, there
 525 exist positive numbers $\{\lambda_i\}_{i=1}^m$ such that $\sum_{i=1}^m \lambda_i = 1$ and a convergent sequence
 526 $\{\rho_n^i\}_{n=1}^\infty$ of \mathcal{Q} for each $i \in \{1, \dots, m\}$ such that $\sum_{i=1}^m \lambda_i \rho_n^i \rightarrow \rho^\pi$ as $n \rightarrow \infty$. Since
 527 ρ^π is a vertex of \mathcal{P}_r , $\rho_n^i \rightarrow \rho^\pi$ as $n \rightarrow \infty$ for all i .

528 A.4 Proof of Remark 2

If X is affinely independent, then the result holds with $d = 1$. Consider the
 case where X is not affinely independent. Suppose by way of contradiction that
 $\{p_d(x) | x \in X\}$ is not affinely independent with $d = |X|$. Let $X = \{x_1, \dots, x_{|X|}\}$.
 Without loss of generality, assume that there exists $\alpha \in \mathbf{R}^{|X|-1}$ such that $x_1^n =$
 $\sum_{i=2}^{|X|} \alpha_i x_i^n$ for all $n \in \{1, \dots, |X|\}$ and $\sum_{i=2}^{|X|} \alpha_i = 1$. For each $k \in \{1, \dots, K\}$,

$$\begin{bmatrix} 1 & 1 & \cdots & 1 \\ x_2(k) & x_3(k) & \cdots & x_{|X|}(k) \\ & & \vdots & \\ x_2^{|X|}(k) & x_3^{|X|}(k) & \cdots & x_{|X|}^{|X|}(k) \end{bmatrix} \begin{bmatrix} \alpha_2 \\ \alpha_3 \\ \vdots \\ \alpha_{|X|} \end{bmatrix} = \begin{bmatrix} 1 \\ x_1(k) \\ \vdots \\ x_1^{|X|}(k) \end{bmatrix}. \quad (13)$$

Fix $k \in \{1, \dots, K\}$. By Lemma 5, the existence of $\alpha \in \mathbf{R}^{|X|-1}$ satisfying (13) implies the nonexistence of $\theta \in \mathbf{R}^{|X|+1}$ satisfying the following equations

$$\begin{bmatrix} 1 & x_1(k) & \cdots & x_1^{|X|}(k) \\ 1 & x_2(k) & \cdots & x_2^{|X|}(k) \\ & & \vdots & \\ 1 & x_{|X|}(k) & \cdots & x_{|X|}^{|X|}(k) \end{bmatrix} \begin{bmatrix} \theta_0 \\ \theta_1 \\ \vdots \\ \theta_{|X|} \end{bmatrix} = \begin{bmatrix} 0 \\ 0 \\ \vdots \\ 1 \end{bmatrix}. \quad (14)$$

529 The rectangle matrix in (14) is a Vandermonde matrix. Since X is in general
530 position, the rank of the matrix is $|X|$. Hence, $\theta \in \mathbf{R}^{|X|+1}$ satisfying (14) must
531 exist. This is a contradiction.

532 B Proof of Lemma 1 and Proposition 1

533 By Remark 1, it suffices to show that for any positive integer d , $\mathcal{P}_{ml}(d) = \text{rint}.\mathcal{P}_r$ if
534 and only if $\{p_d(x) | x \in X\}$ is affinely independent. To show the result, I prove two
535 lemmas.

536 **Lemma 6.** $\text{co}.\mathcal{P}_l \subset \text{rint}.\mathcal{P}_r$.

537 *Proof.* First I show that for any $\rho \in \mathcal{P}_l$, there exists $\nu \in \Delta(\Pi)$ such that ρ is
538 rationalized by ν . Moreover $\nu(\pi) > 0$ for all $\pi \in \Pi$.

To show the statement, remember that for any $\rho \in \mathcal{P}_l$, there exists a real vector β and a positive integer d such that $\rho(D, x) = \exp(\beta \cdot p_d(x)) / \sum_{y \in D} \exp(\beta \cdot p_d(y))$. By Block and Marschak (1960), $\rho \in \mathcal{P}_r$, so there exists $\nu \in \Delta(\Pi)$ such that ν rationalizes ρ . Moreover, in their construction of ν , they obtain that for any $\pi \in \Pi$,

$$\nu(\pi) = \prod_{k=1}^{|X|} \frac{\exp(\beta \cdot p_d(x_k))}{\sum_{l=k}^{|X|} \exp(\beta \cdot p_d(x_l))} > 0,$$

539 where $X = \{x_1, x_2, \dots, x_{|X|}\}$ and $\pi(x_1) > \pi(x_2) > \dots > \pi(x_{|X|})$. Therefore $\rho =$
540 $\sum_{\pi \in \Pi} \nu(\pi) \rho^\pi$ and $\sum_{\pi \in \Pi} \lambda_\pi = 1$. Since $\nu(\pi) > 0$ for all $\pi \in \Pi$, it follows from
541 Theorem 6.9 in Rockafellar (2015) that $\rho \in \text{rint.co}.\{\rho^\pi | \pi \in \Pi\} = \text{rint}.\mathcal{P}_r$, where the
542 last equality holds by Lemma 4. \square

543 **Lemma 7.** For any ranking $\pi \in \Pi$, π is linearly representable by polynomials of
544 at most degree d if and only if there exists a sequence $\{\rho_n\}_{n=1}^\infty$ of $\mathcal{P}_1(d)$ such that
545 $\rho_n \rightarrow \rho^\pi$ as $n \rightarrow \infty$.

546 *Proof.* Assume that a ranking π is linearly representable by polynomials at most
547 degree d . Without loss of generality, assume that $X = \{x_1, \dots, x_{|X|}\}$ and $\pi(x_1) >$
548 $\pi(x_2) > \dots > \pi(x_{|X|})$. Then there exists β such that $\beta \cdot p_d(x_1) > \beta \cdot p_d(x_2) > \dots >$
549 $\beta \cdot p_d(x_{|X|})$. For any positive integer k and any $(D, x) \in \mathcal{D} \times X$ such that $x \in D$,

$$\begin{aligned} & \rho_{k\beta}(D, x) \\ & \equiv \frac{\exp(k\beta \cdot p_d(x))}{\sum_{y \in D} \exp(k\beta \cdot p_d(y))} \\ & = \frac{1}{\sum_{y \in D: \pi(y) > \pi(x)} \exp(k\beta \cdot (p_d(y) - p_d(x))) + 1 + \sum_{y \in D: \pi(y) < \pi(x)} \exp(k\beta \cdot (p_d(y) - p_d(x)))}. \end{aligned}$$

550 For any $y \in D$, $\pi(y) > \pi(x)$ if and only if $\beta \cdot (p_d(y) - p_d(x)) > 0$. Therefore, as
551 $k \rightarrow \infty$, if $\pi(x) \geq \pi(D)$, then $\rho_{k\beta}(D, x) \rightarrow 1$; if $\pi(x) < \pi(D)$, then $\rho_{k\beta}(D, x) \rightarrow 0$.
552 Hence, $\rho_{k\beta} \rightarrow \rho^\pi$ as $k \rightarrow \infty$.

To show the converse, fix a positive integer d and a sequence $\{\beta_n\}_{n=1}^\infty$ such that
 $\rho_{\beta_n} \rightarrow \rho^\pi$ as $n \rightarrow \infty$, where for any $D \in \mathcal{D}$ and $x \in D$, $\rho_{\beta_n}(D, x) \equiv \exp(\beta_n \cdot p_d(x)) / \sum_{y \in D} \exp(\beta_n \cdot p_d(y))$. For any $D \in \mathcal{D}$ and $x \in D$, note that

$$\rho_{\beta_n}(D, x) = \frac{1}{1 + \sum_{y \in D \setminus x} \exp(\beta_n \cdot (p_d(y) - p_d(x)))}.$$

553 Let $\pi(x) \geq \pi(D)$. Since $\rho_{\beta_n} \rightarrow \rho^\pi$ as $n \rightarrow \infty$, it must hold that $\beta_n \cdot (p_d(y) - p_d(x)) \rightarrow$
554 $-\infty$ as $n \rightarrow \infty$ for all $y \in D \setminus \{x\}$. Therefore, for each $D \in \mathcal{D}$ there exists $\bar{n}(D)$
555 such that for all $n > \bar{n}(D)$ and all $y \in D \setminus \{x\}$, $\beta_n \cdot p_d(x) > \beta_n \cdot p_d(y)$.

556 Without loss of generality assume that $X = \{x_1, \dots, x_{|X|}\}$ and $\pi(x_1) > \pi(x_2) >$
557 $\dots > \pi(x_{|X|})$. Let $n > \max\{\bar{n}(X), \bar{n}(\{x_i\}_{i=2}^{|X|}), \dots, \bar{n}(\{x_i\}_{i=|X|-1}^{|X|})\}$. Then, $\beta_n \cdot$
558 $p_d(x_1) > \beta_n \cdot p_d(x_2) > \dots > \beta_n \cdot p_d(x_{|X|-1}) > \beta_n \cdot p_d(x_{|X|})$. Therefore, π is linearly
559 representable by polynomials of at most degree d . \square

560 By Lemma 6, I can apply Lemma 3 with \mathcal{Q} being the set of logit functions with
561 polynomials of at most degree d . Then Lemmas 3, 7 imply Lemma 1. Lemmas 1, 2
562 imply Proposition 1.

C Proof of Proposition 2

To prove Proposition 2, I prove one more lemma.

Lemma 8. *For any $t \in \mathbf{R}^{\mathcal{D} \times X}$, $\rho^\pi \cdot t = \rho^{\pi'} \cdot t$ for all $\pi, \pi' \in \Pi$ if and only if $t(D, x) = t(D, y)$ for all $D \in \mathcal{D}$ and $x, y \in D$.*

Proof. For notational convenience, for any $\pi \in \Pi$ and $D \in \mathcal{D}$ with $D = \{x_1, \dots, x_{|D|}\}$, I write $\rho^\pi(D) = (\rho^\pi(D, x_1), \dots, \rho^\pi(D, x_{|D|}))$. The if part of the statement is easy to prove. Assume $t(D, x) = t(D, y)$ for all $D \in \mathcal{D}$ and $x, y \in D$. Define $t(D) = t(D, x)$ for any $x \in D$. Then for any $\pi \in \Pi$, $\rho^\pi \cdot t = \sum_{D \in \mathcal{D}} \sum_{x \in D} \rho^\pi(D, x) t(D, x) = \sum_{D \in \mathcal{D}} t(D) \sum_{x \in D} \rho^\pi(D, x) = \sum_{D \in \mathcal{D}} t(D)$.

To show the only if part, let k be the minimal integer such that $|D| \geq k + 1$ for any $D \in \mathcal{D}$.

Claim: *For any $D \in \mathcal{D}$ such that $|D| = k + 1$ and any $x, y \in D$, $t(D, x) = t(D, y)$.*

To prove the claim, denote D by $\{x, y, w_1, \dots, w_{k-1}\}$. (If $k \leq 1$, then w_i s are not included in D and remove w_i s in the following proof.) Choose any $\pi, \pi' \in \Pi$ such that for any $z \in X \setminus \{x, y, w_1, \dots, w_{k-1}\}$ and any $i \in \{1, \dots, k-1\}$, $\pi(z) = \pi'(z)$, $\pi(z) > \pi(x) > \pi(y) > \pi(w_i)$, $\pi'(z) > \pi'(y) > \pi'(x) > \pi'(w_i)$, and $\pi(w_i) = \pi'(w_i)$.

To show the claim, I will show the following two facts: (a) For any $E \in \mathcal{D}$, $\rho^\pi(E) \neq \rho^{\pi'}(E)$ if and only if $\{x, y\} \subset E$ and $\pi(x) \geq \pi(E)$; (b) If $E \in \mathcal{D}$, $\{x, y\} \subset E$ and $\pi(x) \geq \pi(E)$, then $\rho^\pi(E, x) = 1$, $\rho^\pi(E, z) = 0$ for any $z \in E \setminus \{x\}$ and $\rho^{\pi'}(E, y) = 1$, $\rho^{\pi'}(E, z) = 0$ for any $z \in E \setminus \{y\}$.

It is easy to see statement (b) and the only if part of statement (a). To show the if part of statement (a), assume $\{x, y\} \not\subset E$ or $\pi(x) < \pi(E)$ for some $z \in E$. First consider the case where $\{x, y\} \not\subset E$. If both x, y do not belong to E , then $\rho^\pi(E) = \rho^{\pi'}(E)$ because the ranking over $X \setminus \{x, y\}$ is the same for π and π' . If only one of them, say x , belongs to E , then $\rho^\pi(E) = \rho^{\pi'}(E)$ because the ranking over $X \setminus \{y\}$ is the same for π and π' .

Next consider the case where $\pi(x) < \pi(E)$ for some $z \in E$. Then by the definition of π , I obtain $z \in X \setminus \{x, y, w_1, \dots, w_{k-1}\}$. Therefore, $\pi'(y) < \pi'(z)$. Hence, $\rho^\pi(E, z) = 1 = \rho^{\pi'}(E, z)$ and $\rho^\pi(E, z') = 0 = \rho^{\pi'}(E, z')$ for all $z' \in E \setminus \{z\}$.

593

Now, I will prove the claim. Since $t \cdot \rho^\pi = t \cdot \rho^{\pi'}$,

$$\begin{aligned}
0 &= \sum_{(E,z) \in \mathcal{D} \times X} t(E,z) (\rho^\pi(E,z) - \rho^{\pi'}(E,z)) \\
&= \sum_{(E,z) \in \mathcal{D} \times X: \{x,y\} \subset E, \pi(x) \geq \pi(E)} t(E,z) (\rho^\pi(E,z) - \rho^{\pi'}(E,z)) && (\because \text{(a)}) \\
&= \sum_{E \in \mathcal{D}: \pi(x) \geq \pi(E), \{x,y\} \subset E} t(E,x) - t(E,y) && (\because \text{(b)}) \\
&= t(D,x) - t(D,y) + \sum_{E \in \mathcal{D}: \pi(x) \geq \pi(E), \{x,y\} \subset E, |E| \leq k} (t(E,x) - t(E,y)).
\end{aligned}$$

594

The second term is zero because there is no $D \in \mathcal{D}$ such that $|D| \leq k$. So $t(D,x) = t(D,y)$. This completes the proof of the claim.

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596

The general case can be proved by the induction on $|D|$. Choose any D such that $|D| = k' + 1$, where $k' > k$. Choose any $x, y \in D$. As an induction hypothesis, suppose that for any $E \in \mathcal{D}$, if $|E| \leq k'$ then $t(E,x) = t(E,y)$ for any $x, y \in E$. By the same argument (with k' in place of k) in the proof of the claim, I have

$$0 = t(D,x) - t(D,y) + \sum_{E \in \mathcal{D}: \pi(x) \geq \pi(E), \{x,y\} \subset E, |E| \leq k'} (t(E,x) - t(E,y)).$$

597

Since the second term is zero by the induction hypothesis, $t(D,x) = t(D,y)$. \square

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Now I will prove Proposition 2.

The set $\{q \in \mathbf{R}^{\mathcal{D} \times X} | \text{(i) and (ii)}\}$ is affine. So it suffices to show that for any affine set A , if $\mathcal{P}_r \subset A$, then $\{q \in \mathbf{R}^{\mathcal{D} \times X} | \text{(i) and (ii)}\} \subset A$. Since the set is affine, then by Rockafellar (2015), there exist a positive integer L , $L \times (|\mathcal{D}| \times |X|)$ matrix B , and $L \times 1$ vector b such that $A = \{q \in \mathbf{R}^{\mathcal{D} \times X} | Bq = b\}$. For any $l \in \{1, \dots, L\}$, $B_l(D,x)$ denotes $(l, (D,x))$ entry of B . (Remember that B has a column vector for each $(D,x) \in \mathcal{D} \times X$.) So $Bq = b$ means that for any $l \in \{1, \dots, L\}$,

$$\sum_{D \in \mathcal{D}} \sum_{x \in X} B_l(D,x) q(D,x) = b_l. \quad (15)$$

599

By assuming $\mathcal{P}_r \subset \{q \in \mathbf{R}^{\mathcal{D} \times X} | Bq = b\}$, I will show that if q satisfies (i) and (ii), then (15) holds for any $l \in \{1, \dots, L\}$.

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Step 1: $B_l(D,x) = B_l(D,y)$ for any $l \in \{1, \dots, L\}$, $D \in \mathcal{D}$, and $x, y \in D$. To prove Step 1, fix any l . For any $\pi \in \Pi$, $\rho^\pi \in \mathcal{P}_r \subset \{q \in \mathbf{R}^{\mathcal{D} \times X} | Bq = b\}$. Hence, (15) holds with $q = \rho^\pi$ for any $\pi \in \Pi$. Thus $\rho^\pi \cdot B_l = \rho^{\pi'} \cdot B_l$ for any $\pi, \pi' \in \Pi$. By Lemma 8, this implies that $B_l(D,x) = B_l(D,y)$ for any $D \in \mathcal{D}$, and $x, y \in D$.

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By Step 1, I can define $B_l(D) = B_l(D,x)$ for any $x \in D$.

Step 2: If q satisfies (i) and (ii), then $Bq = b$, or $\sum_{D \in \mathcal{D}} \sum_{x \in X} B_l(D, x)q(D, x) = b_l$ for any $l \in \{1, \dots, L\}$. To prove Step 2, choose any $\pi \in \Pi$ and $l \in \{1, \dots, L\}$. Since $\rho^\pi \in \mathcal{P}_r \subset \{q \in \mathbf{R}^{\mathcal{D} \times X} | Bq = b\}$, then by (15),

$$b_l = \sum_{D \in \mathcal{D}} \sum_{x \in X} B_l(D, x)\rho^\pi(D, x) = \sum_{D \in \mathcal{D}} B_l(D), \quad (16)$$

606 where the second equality holds by $\rho^\pi(D, z) = 1$ if $\pi(z) \geq \pi(D)$ and $\rho^\pi(D, z) = 0$
607 otherwise.

608 Finally by using these equalities, for each $l \in \{1, \dots, L\}$, I obtain the following
609 equations:

$$\begin{aligned} \sum_{D \in \mathcal{D}} \sum_{z \in X} B_l(D, z)q(D, z) &= \sum_{D \in \mathcal{D}} \sum_{z \in D} B_l(D, z)q(D, z) \quad (\because \text{(ii)}) \\ &= \sum_{D \in \mathcal{D}} \sum_{z \in D} B_l(D)q(D, z) \quad (\because \text{Step 1}) \\ &= \sum_{D \in \mathcal{D}} B_l(D) \sum_{z \in D} q(D, z) \\ &= \sum_{D \in \mathcal{D}} B_l(D) \quad (\because \text{(i)}) \\ &= b_l. \quad (\because \text{(16)}) \end{aligned}$$

610 This establishes that $\text{aff.}\mathcal{P}_r = \{q \in \mathbf{R}^{\mathcal{D} \times X} | \text{(i) and (ii)}\}$.

611 D Proof of Theorem 1

612 Before proving the theorem, note that for any random choice function $\rho \in \mathcal{P}$ and
613 any $u \in \mathcal{U}$, it holds that $G(\rho : u) = \rho \cdot u$. To see this notice that $G(\rho : u) \equiv$
614 $\sum_{D \in \mathcal{D}} \sum_{x \in D} \rho(D, x)u(D, x) = \sum_{D \in \mathcal{D}} \sum_{x \in X} \rho(D, x)u(D, x) \equiv \rho \cdot u$, where the sec-
615 ond equality holds because $\rho(D, x) = 0$ if $x \notin D$. In the following, I will use this
616 equality freely.

617 To show the necessity of Aggregated Stochastic Rationality, fix any $u \in \mathcal{U}$. Since
618 $u(D, \cdot)$ is not constant for some $D \in \mathcal{D}$. Lemma 8 shows that $G(\rho^\pi : u) = \rho^\pi \cdot u \neq$
619 $\rho^{\pi'} \cdot u = G(\rho^{\pi'} : u)$ for some $\pi, \pi' \in \Pi$. Fix $\rho \in \mathcal{P}_{ml}$. By Remark 1 and Lemma
620 6, $\rho \in \mathcal{P}_{ml} = \text{co.}\mathcal{P}_l \subset \text{rint.}\mathcal{P}_r$. Hence, ρ is rationalized by full support $\nu \in \Delta(\Pi)$.
621 Then, $G(\rho : u) = \sum_{\pi \in \Pi} \nu(\pi)G(\rho^\pi : u) > \min_{\pi \in \Pi} G(\rho^\pi : u)$.

622 Now I will show the sufficiency of Aggregated Stochastic Rationality. First
623 I will show $\mathcal{P}_{ml} = \bigcap_{i=1}^n \{\rho' \in \mathcal{P} | \rho' \cdot t_i > \alpha_i\}$ for some $\{t_i\}_{i=1}^n \subset \mathbf{R}^{\mathcal{D} \times X} \setminus \{0\}$ and
624 $\{\alpha_i\}_{i=1}^n \subset \mathbf{R}$. By Lemma 4, there exist $\{t_i\}_{i=1}^n \subset \mathbf{R}^{\mathcal{D} \times X} \setminus \{0\}$ and $\{\alpha_i\}_{i=1}^n \subset \mathbf{R}$ such
625 that $\mathcal{P}_r = \bigcap_{i=1}^n \{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\} \cap \text{aff.}\mathcal{P}_r$ and $\text{aff.}\mathcal{P}_r \not\subset \{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\}$
626 for all $i \in \{1, \dots, n\}$. Since $\text{rint.}\mathcal{P}_r \neq \emptyset$, then by Theorem 6.5 of Rockafellar (2015),

627 $\text{rint}.\mathcal{P}_r = \bigcap_{i=1}^n \text{rint}.\{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\} \cap \text{aff}.\mathcal{P}_r = \bigcap_{i=1}^n \{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i >$
628 $\alpha_i\} \cap \text{aff}.\mathcal{P}_r$. By Proposition 2, $\mathcal{P}_r \subset \mathcal{P} \subset \text{aff}.\mathcal{P}_r$. Thus

$$\begin{aligned} \mathcal{P}_r &= \mathcal{P}_r \cap \mathcal{P} && (\because \mathcal{P}_r \subset \mathcal{P}) \\ &= \bigcap_{i=1}^n \{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\} \cap \text{aff}.\mathcal{P}_r \cap \mathcal{P} \\ &= \bigcap_{i=1}^n \{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\} \cap \mathcal{P} && (\because \mathcal{P} \subset \text{aff}.\mathcal{P}) \\ &= \bigcap_{i=1}^n \{\rho' \in \mathcal{P} | \rho' \cdot t_i \geq \alpha_i\}. \end{aligned}$$

Hence

$$\mathcal{P}_r = \bigcap_{i=1}^n \{\rho' \in \mathcal{P} | \rho' \cdot t_i \geq \alpha_i\} \quad (17)$$

and

$$\text{rint}.\mathcal{P}_r = \bigcap_{i=1}^n \{\rho' \in \mathcal{P} | \rho' \cdot t_i > \alpha_i\}. \quad (18)$$

Since X is in general position, it follows from Proposition 1 and Remark 2 that $\mathcal{P}_{ml}(d) = \text{rint}.\mathcal{P}_r$ for some positive integer d . Hence

$$\mathcal{P}_{ml}(d) = \bigcap_{i=1}^n \{\rho' \in \mathcal{P} | \rho' \cdot t_i > \alpha_i\}. \quad (19)$$

629 Fix any $i \in \{1, \dots, n\}$. I will show that there exist $\pi, \pi' \in \Pi$ such that $\rho^\pi \cdot t_i \neq$
630 $\rho^{\pi'} \cdot t_i$. Suppose, by way of contradiction, that for all $\pi, \pi' \in \Pi$, $\rho^\pi \cdot t_i = \rho^{\pi'} \cdot t_i$.
631 Let $\alpha'_i \equiv \rho^\pi \cdot t_i$ for some $\pi \in \Pi$. Since $\rho^\pi \in \mathcal{P}_r$ and (18) holds, I have $\alpha'_i \geq \alpha_i$.
632 Then, $\text{aff}.\mathcal{P}_r = \text{aff.co.}\{\rho^\pi | \pi \in \Pi\} = \text{aff.}\{\rho^\pi | \pi \in \Pi\} \subset \{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i = \alpha'_i\} \subset$
633 $\{q \in \mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\}$. This is a contradiction to the fact that $\text{aff}.\mathcal{P}_r \not\subset \{q \in$
634 $\mathbf{R}^{\mathcal{D} \times X} | q \cdot t_i \geq \alpha_i\}$ for all $i \in \{1, \dots, n\}$. By Lemma 8, the existence of $\pi, \pi' \in \Pi$
635 such that $\rho^\pi \cdot t_i \neq \rho^{\pi'} \cdot t_i$ implies that $t_i(D, \cdot)$ is nonconstant on some $D \in \mathcal{D}$.

636 Now I will define u_i for each t_i . First, for each $i \in \{1, \dots, n\}$, define $\beta_i =$
637 $\max_{(D,x) \in \mathcal{D} \times X \text{ s.t. } t_i(D,x) < 0} (-t_i(D,x))$. For any $(D,x) \in \mathcal{D} \times X$ such that $x \in D$,
638 define $u_i(D,x) = t_i(D,x) + \beta_i$. Then $u_i(D,x) \geq 0$. For any $(D,x) \in \mathcal{D} \times X$ such
639 that $x \notin D$, define $u_i(D,x) = 0$. Moreover, $u_i(D, \cdot)$ is nonconstant on some $D \in \mathcal{D}$
640 because $t_i(D, \cdot)$ is nonconstant on some $D \in \mathcal{D}$. It follows that $u_i \in \mathcal{U}$.

641 For all $i \in \{1, \dots, n\}$, I will show $\min_{\pi \in \Pi} G(\rho^\pi : u_i) \geq \alpha_i + \beta_i |\mathcal{D}|$. To see
642 this note that for any $\pi \in \Pi$, $\rho^\pi \cdot t_i \geq \alpha_i$ by (17). So $G(\rho^\pi : u_i) = \rho^\pi \cdot u_i =$
643 $\rho^\pi \cdot t_i + \sum_{D \in \mathcal{D}} \sum_{x \in D} \beta_i \rho^\pi(D,x) = \rho^\pi \cdot t_i + \beta_i |\mathcal{D}| \geq \alpha_i + \beta_i |\mathcal{D}|$. Thus $\min_{\pi \in \Pi} G(\rho^\pi :$
644 $u_i) \geq \alpha_i + \beta_i |\mathcal{D}|$ for all $i \in \{1, \dots, n\}$.

645 By a similar calculation, I have $G(\rho : u_i) = \rho \cdot u_i = \rho \cdot t_i + \sum_{D \in \mathcal{D}} \sum_{x \in D} \beta_i \rho(D,x) =$
646 $\rho \cdot t_i + \beta_i |\mathcal{D}|$ for all $i \in \{1, \dots, n\}$.

647 Remember that Aggregated Stochastic Rationality requires $G(\rho : u_i) > \min_{\pi \in \Pi} G(\rho^\pi :$
648 $u_i)$ for each $i \in \{1, \dots, n\}$. Hence, by the above inequalities, $\rho \cdot t_i + \beta_i |\mathcal{D}| > \alpha_i + \beta_i |\mathcal{D}|$,
649 so that $\rho \cdot t_i > \alpha_i$ for all $i \in \{1, \dots, n\}$. Therefore, I have $\rho \in \bigcap_{i=1}^n \{\rho' \in \mathcal{P} \mid \rho' \cdot t_i >$
650 $\alpha_i\} = \mathcal{P}_{ml}(d)$ by (19).

651 E Proof of Corollaries

652 E.1 Proof of Corollary 1

To see the necessity of Aggregated Logit Rationality, fix any $u \in \mathcal{U}$ and $\rho \in \mathcal{P}_{ml}$.
Then by Remark 1 and Lemma 6, $\mathcal{P}_{ml} = \text{co.}\mathcal{P}_l \subset \text{rint.}\mathcal{P}_r$. Hence, $\rho \in \text{rint.}\mathcal{P}_r$.
Notice that

$$\inf_{\rho' \in \mathcal{P}_l} G(\rho' : u) = \inf_{\rho' \in \text{co.}\mathcal{P}_l} G(\rho' : u) = \inf_{\rho' \in \text{rint.}\mathcal{P}_r} G(\rho' : u) = \min_{\rho' \in \mathcal{P}_r} G(\rho' : u) < G(\rho : u),$$

653 where the first equality holds because $G(\rho' : u)$ is linear in ρ' , the second equality
654 holds because $\text{co.}\mathcal{P}_l = \text{rint.}\mathcal{P}_r$ (by Remark 1 and Proposition 1 and the assumption
655 that X is in general position), the third equality holds because $G(\rho' : u)$ is continuous
656 in ρ' and \mathcal{P}_r is compact, and the last strict inequality holds because G is linear in
657 ρ' , \mathcal{P}_r is closed, and $\rho \in \text{rint.}\mathcal{P}_r$.

658 The sufficiency part of the proof is the same as the proof of Theorem 1 except
659 the last part. For all $i \in \{1, \dots, n\}$, I will show $\inf_{\rho_l \in \mathcal{P}_l} G(\rho_l : u_i) \geq \alpha_i + \beta_i |\mathcal{D}|$.
660 To see this note that for any $\rho_l \in \mathcal{P}_l$, $\rho_l \cdot t_i > \alpha_i$ by (18). So $G(\rho_l : u_i) =$
661 $\rho_l \cdot u_i = \rho_l \cdot t_i + \sum_{D \in \mathcal{D}} \sum_{x \in D} \beta_i \rho_l(D, x) = \rho_l \cdot t_i + \beta_i |\mathcal{D}| > \alpha_i + \beta_i |\mathcal{D}|$. Thus
662 $\inf_{\rho_l \in \mathcal{P}_l} G(\rho_l : u_i) \geq \alpha_i + \beta_i |\mathcal{D}|$ for all $i \in \{1, \dots, n\}$.

663 Moreover as in the proof of Theorem 1, $G(\rho : u_i) = \rho \cdot t_i + \beta_i |\mathcal{D}|$ for all
664 $i \in \{1, \dots, n\}$. If ρ satisfies Aggregated Logit Rationality, then $G(\rho : u_i) >$
665 $\inf_{\rho_l \in \mathcal{P}_l} G(\rho_l : u_i)$ for all $i \in \{1, \dots, n\}$. Hence $\rho \cdot t_i + \beta_i |\mathcal{D}| > \alpha_i + \beta_i |\mathcal{D}|$, so
666 that $\rho \cdot t_i > \alpha_i$ for all $i \in \{1, \dots, n\}$. Therefore, $\rho \in \bigcap_{i=1}^n \{\rho' \in \mathcal{P} \mid \rho' \cdot t_i >$
667 $\alpha_i\} = \mathcal{P}_{ml}$ by (19).

Finally, I will provide an alternative proof for the sufficiency part. Suppose by
the way of contradiction that $\rho \notin \mathcal{P}_{ml}$. By Remark 1, $\rho \notin \text{co.}\mathcal{P}_l$. By a separating
hyperplane theorem, there exists $t \in \mathbf{R}^{\mathcal{D} \times X}$ such that

$$\rho \cdot t \leq \rho' \cdot t \text{ for all } \rho' \in \mathcal{P}_l \text{ and } \rho \cdot t < \rho'' \cdot t \text{ for some } \rho'' \in \mathcal{P}_l.$$

668 Define $\beta = \max_{(D,x) \in \mathcal{D} \times X \text{ s.t. } t(D,x) < 0} (-t(D,x))$. For any $(D,x) \in \mathcal{D} \times X$ such
 669 that $x \in D$, define $u(D,x) = t(D,x) + \beta$. Then $u(D,x) \geq 0$. For any $(D,x) \in \mathcal{D} \times X$
 670 such that $x \notin D$, define $u(D,x) = 0$.

Then $G(\rho : u) = \rho \cdot t + \beta|\mathcal{D}| \leq \rho' \cdot t + \beta|\mathcal{D}| = G(\rho' : u)$ for all $\rho' \in \mathcal{P}_l$ and
 $G(\rho : u) = \rho \cdot t + \beta|\mathcal{D}| < \rho'' \cdot t + \beta|\mathcal{D}| = G(\rho'' : u)$ for some $\rho'' \in \mathcal{P}_l$. This implies
 that

$$G(\rho : u) \leq \inf_{\rho' \in \mathcal{P}_l} G(\rho' : u).$$

671 Moreover, there must exist $D \in \mathcal{D}$ such that $u(D,x) \neq u(D,y)$ for some $x, y \in D$.
 672 Otherwise for each $D \in \mathcal{D}$ there exists v_D such that $u(D,x) = v_D$ for all $x \in D$.
 673 Then for any $\hat{\rho} \in \mathcal{P}$, $G(\hat{\rho} : u) = \sum_{D \in \mathcal{D}} v_D$ because $\sum_{x \in D} \hat{\rho}(D,x) = 1$. This
 674 contradicts with the fact that $G(\rho : u) < G(\rho'' : u)$.

675 Hence, $G(\rho : u) \leq \inf_{\rho' \in \mathcal{P}_l} G(\rho' : u)$ and $u \in \mathcal{U}$. This contradicts with Aggre-
 676 gated Logit Rationality.

677 E.2 Proof of Corollaries 2 and 3

678 By Proposition 1, the relative interior of the set of random utility functions is the
 679 set of mixed logit functions with polynomials of degree $d = 1$ (i.e., $p_d(x) = x$) if and
 680 only if X is affinely independent. Hence Corollary 2 holds.

681 By modifying the proof of Proposition 1, it is easy to show that for each $\pi \in \Pi$
 682 there exists a sequence $\{\rho_n\}$ of general logit functions such that $\rho_n \rightarrow \rho^\pi$. Hence
 683 by Lemma 3, the relative interior of the set of random utility functions is the set of
 684 general mixed logit functions. (This result holds without any condition on X except
 685 for the finiteness.) Hence Corollary 3 holds.

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